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# **Business Information Report**

This report prepared by D&B China is sent to answer your inquiry on:

# Anhui LEAD-WIN New Energy Technology Co., Ltd

# D-U-N-S<sup>®</sup> NUMBER: 40-408-3852

Prepared for Subscriber Key Delivery Date Printed on	:	DRS+ Single Report 927111688 Apr 14,2023 Apr 14,2023
Inquiry Date Inquiry Subject Inquiry Address Inquiry Phone Inquiry Reference	::	Apr 11,2023 安徽领域新能源科技有限公司 - (P)18056637597 CUSTSR

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# **Business Information Report**

# Anhui LEAD-WIN New Energy Technology Co., Ltd

Report compiled Apr 14,2023

# **IDENTIFICATION & SUMMARY**

### Identification

Company Name Official English Name	Anhui LEAD-WIN New Energy Technology Co., Ltd Yes
Chinese Name DUNS® Number	安徽领域新能源科技有限公司 40-408-3852
Address	Floor 1,No.8-5 Shushan International Business Association, Liando U Valley, No.1499 Zhenxing Road, Shushan District Hefei Anhui
Postal Code Address (Chinese) Telephone	230000 蜀山区振兴路1499号联东U 谷蜀山国际企业港8-5号1楼 合肥市 安徽省 0551 6500581
Type of Business	a limited liability company (sole proprietorship of natural person)
Year Started History Exports	2018 Clear (Complete Shareholder(s) and management information) Yes
Employees	150 (Total) 150 (Here)
Principal	Ruiyuan ZHOU / General Manager
US SIC Code Primary Business	3691 0000 Storage batteries

Risk Summary	
RISK EVALUATION EMMA Score D&B Rating D&B PAYDEX®	5 3AA2(PRV. 3AA-) 90
LEGAL EVENTS Litigation Records	0
PRINCIPAL INFORMATION Principal(s)	2
PAYMENT INFORMATION Trade References	3
COMPANY KEY EVENTS History Changes	2
Media Records FINANCIAL SUMMARY	2
Registered Capital	RMB 10,000,000

### **CURRENCY**

All monetary amounts quoted in this report are shown in Renminbi(RMB) unless otherwise stated.

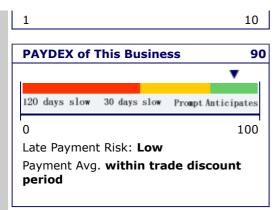
### **REMARK**

"-" stands for "Insufficient information" or "No comments".

## **Risk Assessment**



D&B Rating	3A	A2 (Previous 3AA-)
Financial Strength	3A/	(Registered Capital <b>A</b> 8,500,000 - 84,999,999)
Composite Appraisal	2	Good



EMMA Score predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc., it is based on a scale of 1 (the lowest risk) to 10 (the highest risk). Subject's EMMA score is '5', indicating Slight Below Average Risk.

D&B Rating assesses enterprises'financial strength and credit condition and determines their credibility. Subject's D&B Rating is 3AA2 (indicating Financial Strength: Registered Capital 8,500,000 - 84,999,999) and its composite credit appraisal is 2 (Good).

D&B PAYDEX® is obtained according to enterprises historical payment habit. Subject's PAYDEX® is '90', which shows within trade discount period on average and indicates the Low Risk of Late Payment.

### **Company Overview**

Subject is a limited liability company (sole proprietorship of natural person), which was established in 2018. Subject is mainly engaged in the research and development, production, sales and leasing of new energy power batteries. Currently, subject owns around 150 staff.

### **Current Investigation**

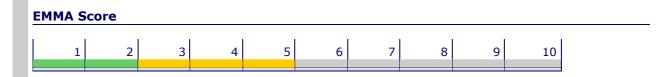
On Apr 14,2023 , Peng Hu(Tel: 1805663\*\*\*\*) confirmed partially operational and historical data in this report. Other information was obtained from a third-party source and last investigation.

Generally in China, the information in our reports is collected and validated through telephone interview with subject, review of public websites of the business and acquisition of data that is publicly available by the Chinese Government.

### **History Changes**

Event
Registered Address Changed
Integration of Three Licenses

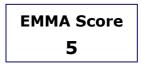
**RISK ANALYSIS** 



### **EMMA Score Analysis**

Subject's EMMA score is mainly impacted by the following risk drivers:

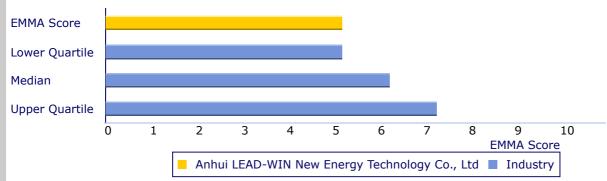
- Trade experiences within 12 months indicate subject has low percent of slow payment in amount, indicating lower risk level.
- Subject is a limited liability company (sole proprietorship of natural person), which is classified as a lower risk type of business.
- Subject has a relatively short history of 5 years, donating a higher risk level.
- Subject  $\ensuremath{\mathsf{PAYDEX}}\xspace$  shows payment behaviour of the company is good, indicating lower risk.



# By evaluating all risk factors, the company is assigned with EMMA score of "5", indicating "Slight Below Average Risk".

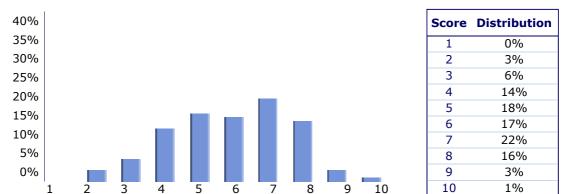
### **Industry Norm Grouping**

Industry Group SIC	3691	
Industry Group Description	Storage batteries	
Industry Group EMMA Score Quartile Values	Lower Quartile	5
	Median	6
	Upper Quartile	7



# **Company Risk Vs Industry Norm Chart**

## Distribution of EMMA Score in D&B China's Database



Note: please refer to the report appendix for the principle and major factors of D&B China EMMA Score.

### **Risk Assessment Matrix**

	Risk Range					
PAYDEX	Low	Medium	High (EMMA 8 - 10)			
	(EMMA 1 - 3)	(EMMA 4 - 7)				
PAYDEX>=80	AA	BA (Subject lies in	CA			
PATDEX>=80	AA	this group)	CA			
80>PAYDEX>=60	AB	BB	СВ			
PAYDEX<60	AC	BC	CC			

### **Interpretation and Analysis of Risk Assessment Matrix**

Classifications	Risk Level	Description	Credit Policy
Quality group	AA->AB	Business is sound, and the bills are paid promptly with good credit reputation.	Favorable credit policy can be granted with automatic approval.
Medium risk group	BA->BB->AC	Business is operated under medium risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.
High risk group		Business is operated under high risk, and some severe delay payment	Relatively strict credit policy is suggested with detailed

		manual review.
Monitoring group	Business is run under high risk or with high possibility of windup, and the bills are unable to be paid in time.	Avoid credit sales. Cash settlement is suggested.

\*Risk levels are listed in order of risk from low to high.

According to the Risk Assessment Matrix, subject is rated as "**BA**", which represents the subject belongs to the medium risk group:

• The risk level of the subject is medium, which reveals its business risk is at the average level amid all Chinese enterprises;

• The PAYDEX® of subject indicates that most of the bills are paid promptly, rarely with any delay, and the credit reputation of subject is decent;

• Conclusion: Subject's business is operated at the average level and its business risk is also at the average level, while subject has the good credit reputation. It paid most of the bills promptly, rarely with any delay. Thus subject belongs to the medium risk group, and it is recommended to be granted relatively favorable credit policy after a manual review of the subject based on its capacity, internal policy and risk tolerance.

**TRADE PAYMENTS** 

## **D&B PAYDEX**®

The D&B PAYDEX® is a unique indicator of payment performance weighted by the monetary value of the payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX values can be found in the Appendices section of this report.

PAYDEX of This Business 90	PAYDEX of This Industry 62
120 days slow 30 days slow Prompt Anticipates   0 100   When weighted by value, payments to suppliers average within trade discount period based on payments collected over	120 days slow 30 days slow Prompt Anticipates   0 100   When weighted by value, payments to suppliers average 21 days beyond terms based on payments collected over
the last 24 months This business has a <b>higher</b> PAYDEX than its industry	the last 24 months Industry Name: <b>Storage batteries</b> Industry Median: <b>62</b> Upper/Lower Quartile: <b>80/40</b> Based on: <b>273 businesses</b>
D&B PAYDEX® Key High risk of late Medium ri payment(average 30 to payment(a	sk of late Low risk of late average 30 days payment(average prompt
	yond terms) to 30+ days sooner)

### **Trade Payment Information**

Trade Payment Experiences Summary								
<b>Value Bands - Now Owes</b> RMB	No. of Exp	Sum of Now Owes RMB	Within Terms	1-30 Days	31-60 Days	61-90 Days	91+ Days	
>10,000,000	0	0	0%	0%	0%	0%	0%	
1,000,000 - 9,999,999	0	0	0%	0%	0%	0%	0%	
500,000 - 999,999	0	0	0%	0%	0%	0%	0%	
100,000 - 499,999	0	0	0%	0%	0%	0%	0%	
50,000 - 99,999	0	0	0%	0%	0%	0%	0%	

<50,000	3	0 100%	0%	0%	0%	0%
TOTAL	3	0 100%	0%	0%	0%	0%

*Note: Above Trade Payment Experiences Summary is derived by analysis trade payment experiences details within 24 months.* 

## Trade Payment Experiences Details (Max. 100 records displayed)

(Amounts may be rounded to the nearest figure in prescribed ranges)

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale
Apr 14,2023	Prompt	2,500,000	0	0	Cash	
Apr 14,2023	Prompt	500,000	0	0	Cash	
Apr 14,2023	Prompt	400,000	0	0	Cash	

*Note:* The above payment record reflects how accounts are paid in relation to the terms granted. Slow-30, for example, indicates a 30 day term where 30 additional days are taken. In some instance, payment beyond terms can be the result of disputes over merchandise, lost invoices, etc

### HISTORY

### Registration

Registration Date	Aug 24,2018
Registered At	Hefei Shushan Dist. Administration For Market Regulation
Unified Social Credit Identifier	91340100MA2T1BBG3F
License Expiry Date	Aug 23,2048
Enterprise Registration Status	in good standing (in operation, open and registered)
Enterprise Management Status	open
Registered Capital	RMB 10,000,000
Paid-up Capital	RMB 0
Business Started	2018
Type of Business	a limited liability company (sole proprietorship of natural person)
Registered Address	Floor 1, No.8-5, East U Gushushan International Qiyegang, No.1499, Zhenxing Road, Shushan District
Legal Representative	Ruiyuan Zhou
Business Scope	R&D, production, sales and leasing of new energy power batteries; sales and maintenance of new energy vehicle power module systems, energy storage batteries, fuel cells, batteries, battery raw materials and parts, lithium batteries, electric vehicles and their parts; smart Technology development, technical consultation, technical services, and technology transfer of robots, smart logistics vehicles, and new energy vehicles; self-operated or agent import and export of various commodities and technologies (except for commodities and technologies that are restricted by the state to operate or prohibited from import and export). (Projects subject to approval according to law can only be operated after approval by relevant departments)

# Shareholder(s)

### **Shareholding Structure**

Name	Region/ Country	Shares	Investment Mode	Paid-Up Rate
Ruiyuan Zhou 周瑞远	China	100.00%	Cash	not fully paid
Total		100%		-

Above registration information was obtained from official registry source on Apr 12,2023 .

### **Comment:**

• The 2021 annual report of subject is published on Jun 01,2022 .

### **History Changes**

### **Registered Address Changed**

From:	2117, Tower Office, Investment Innovation Center, No. 2809 Innovation Avenue, High-tech Zone, Hefei	
To:	Floor 1, No.8-5, East U Gushushan International Qiyegang, No.1499, Zhenxing Road, Shushan District(Current Registered Address)	On(in) Mar 23,2020

### **Integration of Three Licenses**

From:	Business Registration No.: 340191000173447
	National Organization Code: Not obtained
	Tax No.: Not obtained
То:	Unified Social Credit Identifier: 91340100MA2T1BBG3F

### **History Summary**

Ruiyuan Zhou and registered subject with Hefei Shushan Dist.Administration For Market Regulation Administration for Industry & Commerce in Aug.2018., Ruiyuan Zhou acted as the legal representative. Registered capital is RMB 10,000,000 at present.

# PRINCIPALS

## Principal(s)

Ruiyuan ZHOU - General Manager/Legal Representative 周 瑞远

Gender Male Related Working Experience 5 Year+

Peng HU - Supervisor 胡鹏

# **OPERATIONS**

### Line of Business

Subject is mainly engaged in the research and development, production, sales and leasing of new energy power batteries.

US SIC Code 3691 0000 Storage batteries

### Brands

Brands Owned

LYBESS Magi-C elecvigor

# **Awards & Certifications**

Awards & Certifications	NameGB/T 19001-2016/ISO 9001:2015
Date Awarded	2021/3/23
Date Expired	2024/3/22

# Ranking

Date	Content	No.	Source
2021	Technology-Based S and Medium Enterp no particular order)	Small rise (in	Department of Science & Technology of Anhui Province
2022	Technology-Based S and Medium Enterp no particular order)	Small rise (in	Department of Science & Technology of Anhui Province

### **Products & Services**

Product Name	Maximum Productivity	Percent	
Vehicle Power Lithium Battery		30%	
Household wall- mounted energy storage lithium battery		15%	
Household stacked energy storage lithium battery		15%	
Household 48V energy storage lithium battery		15%	
12V lithium battery		20%	
Industrial and commercial energy storage lithium battery		5%	

Subject owns 300 sets of manufacturing equipments made in China.

Subject owns 6 production lines made in China.

# **Annual Output**

Product Name	Amount	Year
Vehicle Power Lithium Battery	280MWh	2022
Household wall- mounted energy storage lithium batt	120MWh	2022
Household stacked energy storage lithium battery	100MWh	2022
Household 48V energy storage lithium battery	150MWh	2022
12V lithium battery	240MWh	2022
Industrial and commercial energy storage lithium b	40MWh	2022

## **Annual Output Value**

Vehicle Power Lithium BatteryRMB 280,000,0002022Household wall- mounted energy storage lithium battRMB 118,000,0002022Household stacked2022	Product Name	Output Value	Year
mounted energy RMB 118,000,000 2022 storage lithium batt		RMB 280,000,000	2022
Household stacked	mounted energy		2022
energy storage RMB 98,000,000 2022 lithium battery	energy storage	RMB 98,000,000	2022

Household 48V energy storage lithium battery	RMB 148,000,000	2022
12V lithium battery	RMB 235,000,000	2022
Industrial and commercial energy storage lithium b	RMB 40,000,000	2022

# **Annual Sales**

Product Name	Sales	Year
Vehicle Power Lithium Battery	280MWh	2022
Household wall- mounted energy storage lithium batt	118MWh	2022
Household stacked energy storage lithium battery	98MWh	2022
Household 48V energy storage lithium battery	148MWh	2022
12V lithium battery	235MWh	2022
Industrial and commercial energy storage lithium b	40MWh	2022

# Purchasing

# **Purchase Territory**

Area	Percent	Region/Country
Domestic (Mainland China)	100%	Shandong Jiangsu Anhui Shanghai
Suppliers Number	200	

# **Major Suppliers**

Area	Name	DUNS
Domestic (Mainland China)	Nanjing Zhongbi New Energy Technology Co., Ltd.	71-247-6286
Domestic (Mainland China)	Shanghai Enjie Electronic Technology Co., Ltd.	41-627-9902
Domestic (Mainland China)	Anhui Udan Technology Co., Ltd.	54-154-7396

# Selling

# **Sales Territory**

Area	Percent	Region/Country
Domestic (Mainland China)	40%	Zhejiang Hubei Shandong
Overseas	60%	South East Asia ( 30% ) Africa ( 40% ) Europe ( 25% )

# **Customer Type**

Customer Total	120	
Туре	Percent	
Trading Firms	30%	
Manufacturers	15%	
Wholesalers	10%	
Others	45%	

### Major Customers

Area	Name	DUNS
Domestic (Mainland China)	Dongfeng Yuexiang Technology Co., Ltd.	72-401-5328
Domestic (Mainland China)	Shandong CRRC Huateng Environmental Technology Co.,Ltd.	52-802-4523
Domestic (Mainland China)	Shanghai Jiyu Technology Co., Ltd.	71-199-7444

### **Employees**

### **Employee Size**

Туре	Number	Source	
Employees (Total)	150	Subject entity	
Employees (Here)	150		
Sales Person	10		
Plant Worker	70		
Administrative Staff	20		
Financial Staff	4		
Technician	30		

### **Employee Size from Different Sources**

China D&B collects the employee size of subject company from multiple sources and selects the most reliable data from them according to the data validity rules for enterprise risk assessment. The employee size from different sources listed below is for reference only.

Employee Size	As By	Source
6	2021	Annual Report - Social Security

### **Operations Summary**

Subject is mainly engaged in the research and development, production, sales and leasing of new energy power batteries. Currently, subject owns 300 sets production equipment and 6 production lines. Major products include Vehicle Power Lithium Battery, Household wall-mounted energy storage lithium battery, Household stacked energy storage lithium battery, Household 48V energy storage lithium battery, 12V lithium battery and Industrial and commercial energy storage lithium battery. Subject was awarded GB/T 19001-2016/ISO 9001:2015 certificate.

Subject's products 40% are sold in Domestic (Mainland China) market, 60% are exported. export country/region mainly include South East Asia, Africa and Europe. Major brands include "LYBESS", "Magi-C"and "elecvigor". Subject's major customer includes Dongfeng Yuexiang Technology Co., Ltd. , Shandong CRRC Huateng Environmental Technology Co.,Ltd. and etc.

Subject's purchasing 100% are in Domestic (Mainland China) market. Subject's major suppliers include Nanjing Zhongbi New Energy Technology Co., Ltd., Shanghai Enjie Electronic Technology Co., Ltd. and etc.

### Location

#### **Principal Place of Business**

strial area aqm nd factory

#### **Other Place of Business**

TypeREGISTERED ADDRESSAddressFloor 1, No.8-5, East U Gushushan International Qiyegang, No.1499,<br/>Zhenxing Road, Shushan District

## **FINANCE & BANKING**

#### Finance

Please note that any financial information (such as financial statements) included in this report was obtained with the company's consent or from the stock exchange. If no financial information is provided in this report, it is because the company did not provide its consent to have such information disclosed. Pursuant to the Interim Regulations on the Public Disclosure of Enterprise Information, issued by the State Council and effective from 1 October 2014, companies will no longer be required to submit their financial statements to the Administration for Market Regulation. Instead, only limited financial figures of the company will be reported to the Administration for Market Regulation, and such figures will be made available in reports only if the company financial information for the 2013 financial year and onward, and as such, financial statements should no longer be available in any reports for the 2013 financial year and onward, unless the company itself has provided such statements and consented to the disclosure of such efficiency from the statements, or the company itself has been published on a stock exchange.

### Banking

The company maintains relationship(s) with the following bank(s) in China:

### CHINA CONSTRUCTION BANK Hefei Chengxi Sub-branch

During this current investigation, the bank account numbers of subject are not available.

# **INDUSTRY HIGHLIGHTS**

### **Industry Highlights**

Date	Jun 01, 2022
Source	Statistics Authorities
Detail	In terms of production, in 2021, among the main products of China's battery manufacturing industry, the output of lithium-ion batteries was 23.264 billion, an increase of 23.45% year-on-year, of which the output of 2.312 billion in December was completed, an increase of 6.74%; the output of solar cells (photovoltaic cells) was 234.054 million kilowatts, an increase of 48.41% year-on-year, of which the output of 22.685 million kilowatts was completed in December, an increase of 11.24% year-on-year.
	In 2021, the export value of primary batteries reached 2.407 billion US dollars, an increase of 6.13% year-on-year; the export value of batteries reached 32.648 billion US dollars, an increase of 67.06% year-on-year. 198 million lead-acid batteries in batteries were exported, with an export amount of 3.578 billion US dollars, an increase of 16.97% year-on-year; 3.201 billion solar cells were exported, the export amount reached 28.459 billion US dollars, an increase of 43.73% year-on-year.
	In 2021, China's lithium-ion battery industry made the deepening of supply-side structural reform as the main line, accelerated the modernization level of the industrial chain supply chain, achieved sustained and rapid growth of the whole industry, and continuously improved the supply capacity of advanced products, which strongly supported the work of "carbon peak carbon neutrality".
Date	Jul 05, 2021
Source	Statistics Authorities
Detail	From the perspective of production, in 2020, among the main products of China's battery manufacturing industry, the output of lithium-ion batteries was 18.845 billion pieces (with an increase of 19.80% year-on-year), of which the output in December was 2.166 billion pieces (with an increase of 33.37% year-on-year); the output of solar cells (photovoltaic cells) was 157.286 million kilowatts (with an increase of 22.29% year-on-year), of which 20.392 million kilowatts were completed in December (with an increase of 53.27% year-on-year); the production of primary batteries and primary battery packs was 40.84 billion pieces (with an increase of 1.95% year-on-year), of which the output in December was 4.17 billion pieces (with an increase of 12.10% year-on-year).
	In 2020, the export value of primary batteries reached USD 2.268 billion (with an increase of 7.08% year-on-year) and the export value of storage batteries reached USD 19.543 billion (with an increase of 18.93% year-on-year). Among the storage batteries, 169 million pieces of lead-acid batteries were exported and the export value reached USD 3.059 billion (with a year-on-year increase of 5.56%); 2.722 billion pieces of solar cells were exported and the total export value was USD 19.8 billion, with the year-on-year increase of 3.28%.

In terms of efficiency, from January to December 2020, the operating income of battery manufacturing enterprises above designated size in the country was RMB 798.68 billion yuan (with the year-on-year decrease of 2.19%) and the total profit reached RMB 42.67 billion yuan (with the year-on-year increase of 24.00%).

# PUBLIC RECORDS

### Litigation Records

As of Apr 14,2023, SDBC has searched the China Court website, website of local court in the place where subject is located, major domestic courts websites as well as our internal China court database, but no related court records can be found against the subject within 5 years.

Remark: The above mentioned channels are currently publicly available ones to search for the court records against China enterprises. However, due to lack of a centralized database in mainland China that covers all Chinese enterprises' litigation records, partial cases against subject might not be available.

### **Media Records**

### **News Clipping**

### Publication

Date Apr 25,2022

Nov 08,2021

Date

internet--Anhui Lingyu New Energy Technology Co., Ltd. is included in the list of the 2nd Batch of Anhui Small and Medium-sized Scientific and Technological Enterprises.

### Publication

# APPENDICES

### **SDBC EMMA Score**

**D&B EMMA Score** (Emerging Market Mediation Alert Score) is a risk assessment model developed for emerging market countries. It is a score developed by data profiling approach and statistical modeling, which predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc. The EMMA Score provides you with a quick assessment of a business' risk standing, and when used together with other information, allows you to make better risk decisions.

The EMMA Score is based on a scale of 1 to 10, where 1 represents a lower risk and 10 a higher risk.

EMMA Score for China is initially rolled out in May 2009, derived from the sample analysis of millions of company records. When using the Score to make individual applicant decisions, a customized version of this table based on an analysis of the Score against your customer account portfolio is recommended. It does not necessarily mean doing business with a company, which is assigned with higher Risk Score, will result in increased risk.

Considering the particularity of Chinese business environment and in order to make EMMA Score analyze and reflect risk factors of Chinese enterprises more appropriately, SDBC conducted an optimization and adjustment toward EMMA Score in the first half of 2012, combined PAYDEX® to appraisal model as an important risk evaluating dimension and will try harder to deeply reflect the internal factors of enterprise risk. The optimized EMMA Score makes the scores more scientifically and effectively reflect the risk characteristics of current China as an emerging market and more objectively and deeply reflect risk level of Chinese enterprises.

EMMA Score for China is calibrated on regular basis following D&B Global Modeling Methodology that captures business environmental change in China caused by macro economy shift and particular systematic events.

### **SDBC EMMA Score Commentary**

Risk Range	EMMA Score	% of Report in Database	% of High Risk Business	Commentary
Low Risk Scores	1-3	28.9%	5.7%	Lower Risk Range
Medium Risk Scores	4-7	56.7%	9.1%	Average Risk Range
High Risk Scores	8-10	14.4%	36.4%	High Risk Range

The Key Drivers of the EMMA Score include the following:

- Business Type
- Line of Business
- Employee Size
- Sales Territory
- Registered Capital
- Year of Establishment
- History Status
- Property Ownership

### **EMMA Score Application**

Region & Province

### Public Record

Number of Negative Record

### **Payment Information**

- Percentage of Overdue Payment
- Company/Industry PAYDEX®
- Low EMMA Score May proceed to process the applicant quickly with minimal or no manual review depending on the extent of score validation analysis.
- Medium EMMA Score Medium Risk Scores Recommend a manual review of the applicant based on the applicant's capacity, your internal policy and risk tolerance.
- *High EMMA Score* High Risk Scores Requires thorough manual review of potential decline, or approval depending on the applicant's capacity, your internal policy and risk tolerance.

# Sample Data Analysis of Risk Assessment Matrix Database

### **Risk Matrix Sample Distribution**

PAYDEX	Risk Range			
PAIDEA	Low	Medium	High	
PAYDEX>=80	13.6%	12.6%	0.5%	
80>PAYDEX>=60	15.2%	28.7%	1.7%	
PAYDEX<60	0.1%	15.4%	12.2%	

### **Possibility of High Risk Enterprise**

PAYDEX	Risk Range			
PAIDEA	Low	Medium	High	
PAYDEX>=80	5.8%	8.4%	9.1%	
80>PAYDEX>=60	5.6%	8.4%	14.5%	
PAYDEX<60	5.6%	11.1%	40.4%	

### **Interpretation and Analysis of Risk Assessment Matrix**

Classifications	Risk Level	Description	Credit Policy		
Quality group	AA->AB	Business is sound, and the bills are	Favorable credit policy can be		
		paid promptly with good credit	granted with automatic		
		reputation.	approval.		
Medium risk group	BA->BB->AC	Business is operated under medium	Appropriate credit policy is		
		risk, and some delay payment	suggested with some manual		
		behaviors exist.	review.		
High risk group	CA->BC->CB	Business is operated under high risk,	Relatively strict credit policy is		
		and some severe delay payment	suggested with detailed		
		behaviors exist.	manual review.		
Monitoring group	CC	Business is run under high risk or with	Avoid credit sales. Cash		
		high possibility of windup, and the bills	settlement is suggested.		
		are unable to be paid in time.	section is suggested.		

\*Risk levels are listed in order of risk from low to high.

Risk Assessment Matrix is the tool for investigating the insight of subject combined with EMMA Score and PAYDEX®. EMMA Score can indicate the risk level of subject. With the help of PAYDEX®, one can also further analysis subject's risk and find out the internal factors causing risks based on the payment records of subject. In summary, the assessment matrix can make further insightful analysis towards the enterprises with similar EMMA Scores.

When using EMMA Score and Risk Assessment Matrix, the combination of other information, such as internal assessment policy of enterprise, commercial information provided by SDBC, and feedback from the people who directly contacts with subject, etc., is recommended. With these information, it will allow you to be more convenient to make risk decisions.

### D&B Rating

# **D&B Rating Interpretation Tables**

Financial Strength		Composite Credit Appraisal						
Tangible Net worth	Registered Capital	Renminbi (RMB)	Strong	Good	Fair	Limited	Undetermined	
5A	5AA	> 450,000,000	1	2	3	4	-	
4A	4AA	85,000,000 - 449,999,999	1	2	3	4	-	
ЗA	3AA	8,500,000 - 84,999,999	1	2	3	4	-	
2A	2AA	6,500,000 - 8,499,999	1	2	3	4	-	
1A	1AA	4,500,000 - 6,499,999	1	2	3	4	-	
А	AA	2,500,000 - 4,499,999	1	2	3	4	-	
В	BB	1,750,000 - 2,499,999	1	2	3	4	-	
С	CC	1,000,000 - 1,749,999	1	2	3	4	-	
D	DD	650,000 - 999,999	1	2	3	4	-	
E	EE	450,000 - 649,999	1	2	3	4	-	
F	FF	300,000 - 449,999	1	2	3	4	-	
G	GG	200,000 - 299,999	1	2	3	4	-	
Н	HH	< 200,000	1	2	3	4	-	
Alternate Ratings	Explanation							
Ν	Financial Strength is negative				3	4	-	
0	Financial Strength is undisclosed		1	2	3	4	-	
NB	New Business: Less than 24 months		1	2	3	4	-	
NQ	Out of Business: Business has ceased to trade					4		
BR	Branch or division location							
INV	Investigation is undergoing							

## **Explanation of PAYDEX**

A score of 80 denotes that payments reported to D&B have generally been made within terms. Scores over 80 indicate that payments reported to D&B have been made earlier than terms. The chart below outlines the specific 0-100 score and what it means.

D&B PAYDEX®	Payment Habit
100	Anticipate
90	Discount
80	Prompt
70	15 days beyond terms
60	22 days beyond terms
50	30 days beyond terms
40	60 days beyond terms
30	90 days beyond terms
20	120 days beyond terms
0-19	Over 120 days beyond terms
UN	Unavailable

### **Customs Rating**

According to the 'Measures of the Customs of the People's Republic of China for Credit Management of Registered and Filed Enterprises' published on September 6, 2021, since November 1, 2021, the Customs has recognized enterprises as 'Advanced Certification Enterprise', 'Dishonest Enterprise' and 'Other Registered and Filed Enterprises' according to their credit status. In the 'Measures of the Customs of the People's Republic of China for Credit Management of Enterprise' that published by the GAC Order No.237 on March 3, 2018, enterprises are recognized as 'Certified Enterprise', 'General Credit Enterprise' and

'Dishonest Enterprise'. The 'Measures of the Customs of the People's Republic of China for Credit Management of Enterprise' was abolished on November 1, 2021.

Please refer to the official link of the Customs: the Order of the General Administration of Customs on publishing the 'Measures of the Customs of the People's Republic of China for Credit Management of Registered and Filed Enterprises'

http://www.customs.gov.cn/customs/302249/zfxxgk/zfxxgkml34/3896445/index.html

### **Customer Service**

### **Customer Service Contact Information**

**Web** www.dnbchina.com

**\*** Telephone **400-820-3536** (Shanghai)

Our ref: 202304119279300060

Your ref: CUSTSR

### Remarks

Whilst D&B China attempts to ensure that the information provided is accurate and complete by reason of the immense quantity of detailed matter dealt within compiling the information and the fact that some of the data are supplied from sources not controlled by D&B China which cannot always be verified, including information provided direct from the subject of enquiry as well as the possibility of negligence and mistake, SDBC does not guarantee the correctness or the effective delivery of the information and will not be held responsible for any errors or omissions therein.

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